



General Meeting - April 2019

Gosford Tennis Club

1) Attendance : C. Lees, T. Haworth, K. Courtney, D Campbell, L. Buchannan, D. Murphy, R. Littlefield , R. DeVivo

Apologies : K. Lees (sec), A. Silcock, , M. Phillips, L. Spencer

2) Minutes of Previous Meeting : Accept – L. Buchannan second - D. Murphy
Correction to minutes of last meeting T. Haworth tabled Treasurers report.

3) Correspondence : Letter of support from Tourism Central Coast re Country Championships EOI
Letter from Central Coast Squash Association re sharing of crown land.
E-mail from Kylie Rayer re complaint

4) Reports :

A) President : . Successful JDS and interclub tournaments. Great results across our junior squad players at JDS, Pizzey Cup trials, National Clay Court Champs and Newcastle Silver JT. There has been lots of positive talk at tournaments about the Gosford high performance squad. Kat has been looking into ways to ensure future tournaments at Gosford are run more efficiently, including reducing numbers of paid officials to reduce costs. This will include the use of an in house tournament director and court supervisors. GTC is submitting an EOI for the NSW Country Championships 2020-2022. TNSW Special General Meeting vote resulted in no 75% majority and therefore will need to be reconsidered if required. Club Coach Agreement is getting close to finalisation with comments back from the head coach. New positions established (Operations Manager and Marketing Officer) and accepted by Jackie and Jennifer. Upcoming events Lesley Bowrey Cup and Ken Rosewell Cup (11th & 12th May, Mother Day weekend).

Report Tabled.

Accepted : K. Cortney

Second : R. Littlefield

B) Operational : See attached.

Court hire down, with the potential for a strategy to increase number. Membership up to 786, new membership tokens to be ordered at a cost of \$350. Discussion around spend of \$10k infrastructure improvements to be focussed on the Kitchen and Blue Room. Feedback required from all members on the priorities of the listed improvements to include any other priorities as well. Central Coast Squash have drafted a letter to council re sharing of Crown land at both Gosford and Wyong, CCSA letter approved to be supported by GTC, minuted of meeting with CCSA tabled. Opening hours for Easter holidays accepted.

Working group for ANZ tournament – T. Haworth, R. DeVevo, R. Littlefield, K. Cortney

Working group for \$10,000 infrastructure improvements – K. Cortney, L. Buchannan, D. Murphy, D. Campbell

C) Coaches : As per operational report.

D) Treasurer: See attached.

Cash surplus position continues, however consideration of \$10,000 grant from ANZ need to be made. Profit in March \$562 (including \$10k ANZ grant). A. Fielding outstanding payment of \$1,065 noted. We have been through the traditionally tough 3 months (Jan –Mar) and things should start to improve for the next 6 months. Noted that if we can improve revenue by \$75k we would be able to consider the employment of a maintenance position.

Report tabled : T. Haworth

Second : D. Campbell

E) Maintenance : Picnic chairs and tables still require attention, especially table at the back of court 4. Concern raised over who will carry out maintenance while Mike is away.

F) Ladies Mid Week : See Attached.

This current competition is running smoothly. We will be running our next Round Robin on 24/4/19. We are currently running a Mother's Day raffle - 3 Great prizes - 1st - 3 days at Cyprus Lakes-Hunter Valley -valued at \$400.plus - 2nd - Breakfast or lunch for 2 at Crown Plaza - 3rd prize movie ticket package at Paradiso Ettalong for 2. We discussed our Committee Governance Procedures. To be followed up by next meeting. I reported the costing of the nine shade to be replacing the existing ones and suggested we as a committee donate between \$1500 & \$2000 - toward assisting cost. The ladies are still concerned about the table/seats along driveway behind court 4 - VERY DANGEROUS NEEDS REPLACING!!! Three enquirers regarding clarification - is the LMW Committee a separate body to the main body or are we a sub-committee of the M.B. Do we need to do our own Auditing of our accounts or can we put our reports and add them to the Main Body for auditing? Lastly the general consensus is that the next lot of Grant Money should get a priority to go towards the Kitchen Refurbishment!

5) General Business :

- **Issues raised re confrontations with members of public parking in our top car park including complaints of car tyres being let down. The current Lease Agreement states the following re exclusive occupation of the site.**

“The lessee acknowledges that it does not have the right hereunder to exclusive occupation of the Reserve other than of the leased land” What this means is that in consideration of the Reserve, which is a large parcel of land than the leased land, we don't have exclusive rights (to the full reserve) except for the area specified under the lease (the leased land). This leased land currently includes the upper car park and therefore we do have exclusive rights to the car park.

It was agreed by the committee that for the benefit of the members of the GTC we should erect signage informing the general public that the car park is for the exclusive use of members of the tennis club and that action will be taken against unauthorised parking. Install bollards and chain to assist in the enforcement of parking restrictions. Approval for up to \$1,000 to be spent to carry this out.

Proposed : C. Lees

Second : R.DeVevo

Carried with full support.

- A presentation was shown in relation to the UTR Ranking system (<https://www.myutr.com/>).
- GTC will be submitting a EOI for the NSW Country Tennis Championships 2020-2022. Jackie has submitted the initial EOI which will be followed up by a comprehensive submission.
- Tony has been working on a draft Strategic Plan and Business Plan which will be circulated for comment.
- Resinc Solar (<https://www.resinc.com.au/>), provider of solar panels to Surf Life Saving Australia, has presented an offer to GTC. The offer is to install panels on the roof of the main club house for approximately \$30,000 and will discount this price by \$1,000 for any GTC member who has panels installed at their residence.
- Complaint from Kylie Rayner – An e-mail has been received from Kylie Rayner re an alleged incident which occurred on the 9th April 2019. The allegation was in relation to rude and dismissive behaviour by Bonnie towards her son Decklan. Tony has carried out an investigation on the incident which has indicated that the accusations are false. This included talking to first hand witnesses Veronica (cleaner) and Alex (Head Coach) who both support Tony's findings. Bonnie has also lodged an official complaint claiming that Kylie made an abusive phone call to her and has asked that a letter be sent to Kylie requesting her harassment cease immediately. Action for C.Lees to prepare response letter in support of Bonnie's position as supported by Tony's investigation.
- Approval has been given, by the executive, to spend \$100 each for life members having birthdays this month, including Tom Lea who is turning 100).

- It was noted that there has been issues with water supply to the site. This occurred 2 days prior to the JDS tournament to be held on the 7th April. Council were contacted and had to open a fire hydrant valve, expelling water onto the ground, so the centre could have water for the weekend before the issue could be fixed on Monday. It is foreseen that this is going to be an ongoing issue.
- GTC has been invited to have a representative present a history of the club to a showing of the John McEnroe Movie to be shown at the Avoca beach cinema on Sunday April 28th at 6pm.

6) Business Arising:

- Central Coast Squash have drafted a letter to council re sharing of Crown land at both Gosford and Wyong, CCSA letter approved to be supported by GTC, minuted of meeting with CCSA tabled.
- Club Coach Agreement – C.Lees had discussions with Alex and Bill re the principals of the proposed Club Coach Agreement. The following were some of the main points discussed:
 - Agreement based on court hire (no change to current arrangement)
 - Introduction of an administration fee of \$200 / week
 - Will be a 12 months agreement to be reviewed every 6 months (To start 1st July 2019)
 - Will have exclusive rights to coach at the centre (provided targets are met)
 - Must increase group coaching numbers and participation (targets to be set with Rob DeVevo)
 - Coaches to call existing members on a periodic basis with an aim to inform members and increase participation (Nominally 20-30 calls per week)
 - The Club will take payment of coaching fees from the Coach's customers

Issues were raised with 2 of these areas as follows:

- Introduction of an administration fee of \$200 / week - *Feel that this is not required at this stage as Alex and Bill have plenty of spare capacity at this stage. Also looking at getting Cara in to assist. Should be able to come to a mutually beneficial arrangement without a fee. Moving forward as numbers increase would propose re looking at this.*
- The Club will take payment of coaching fees from the Coach's customers - *Would like coaching related payments to go directly to Alex, so they have control of their income. No problem with reporting numbers etc. If the court hire arrangements are to remain the same at the moment why not the payments. Moving forward as numbers increase would propose re looking at this.*

Action for Rob DeVevo to discuss issues with Alex with an aim to encourage the coaches to accept the principals as they will be better for them in the long run. Rob to also mention issue with Cara as outlined below.

- In relation to the Club Coach Agreement it was raised that Cara (Alex's wife) was not presenting the right image for the club. It was decided that a list be compiled of those individuals approved to be behind the front counter. Action for Jackie to compile list (C.Lees to inform Jackie).
- New positions established (Operations Manager and Marketing Officer) and accepted by Jackie and Jennifer. Final arrangements to occur in the new few weeks.

Closed 10.04 pm

Next meeting.
20th May 2019